

BEAUTY THERAPY SAMPLE INTERVIEW QUESTIONS

- Tell me about yourself?
- What would be your most significant achievement so far in your career?
- Tell me about your strengths?
- Tell me about your areas for improvement?
- What do you know about (insert business name) and our services?
- What qualities do you believe are required to be an outstanding beauty therapist?
- Tell me what makes you an excellent beauty therapist?
- Tell me about your previous experience as a beauty therapist?
- What were your primary responsibilities?
- Where did you excel?
- Where do you feel you needed further training?
- Tell me what you think commitment means?
- What areas of this position do you think would require commitment?
- How did you show this in your previous employment?
- Tell me about a time when you acted responsibly and took accountability for your actions and what happened?
- With regards to your previous employment, tell me about a time you went beyond your duties?
- Tell me your thoughts on on-going education?
- Tell me about how you have furthered your development and education beyond your training?
- What have you done at the last salon/spa to increase revenue, reduce cost and save time?
- Tell me about your mindset, how do you approach the day?
- Tell me what got you into beauty?
- How do you feel about recommending products?
- What product sales skills do you have? Tell me about a situation where you used these skills, and it was successful.
- How do you feel about upselling extra services?
- Tell me how you would deliver exceptional customer service to our guests?
- Tell me of a situation of a customer complaint, what did you do and what was the result?
- Tell me about a situation where a problem occurred, what you did and what was the result? E.g., internet was down.

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- If a guest complains to you of bad service what would you do?
- Tell me of a stressful situation in the past, what happened and how did you handle it?
- One of the signs of a good employee is commitment. Can you describe a situation where you showed this?
- Another sign of a good employee is initiative. Can you describe 2-3 situations where you showed this?
- What are goals in 1 year?
- Where do you see yourself in 5 years?
- Are you available late-night nights /Saturdays?
- Why do you want to work for (salon name)?
- Why should we choose you over other applicants?

- Please rate yourself out of 10 (10 being Excellent – 1 being poor)
- *(List range of treatments offered in your clinic so you're able to assess where training is required)
 - Customer service
 - Teamwork
 - Cleanliness & Hygiene
 - Social media skills
 - Client retention
 - Integrity

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